



News Release

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City of Fredericksburg Welcomes New Budget Manager

(Fredericksburg, VA) January 3, 2020 - The City of Fredericksburg is pleased to announce Brenna Erford has been hired as the new Budget Manager. She brings more than 17 years of public and private sector leadership experience in commercial, nonprofit, and public sector organizations. She's an established expert in U.S. state fiscal and budgetary policy who has testified before numerous state legislative bodies and professional associations.

“We are so pleased to have Brenna coming on board to manage our budget process” said Mark Whitley, Assistant City Manager. “As Budget Manager, she will be responsible for supporting our City Council as they decide on how to put city resources to work on behalf of our growing community.”

Before joining the City, Ms. Erford founded Intersect Strategic Consulting, which provided strategic planning, applied research, and legislative fiscal analysis. Prior to consulting, Ms. Erford managed the Laura and John Arnold Foundation's portfolio of philanthropic investments in improving the sustainability of U.S. federal, state, and local public finance and retirement policy. Ms. Erford also worked with state and local government clients as a manager in Alvarez & Marsal's Public Sector Services practice in Washington, D.C.

Ms. Erford was integral to the launch of The Pew Charitable Trusts' influential work on state budget policy, which helps states identify strategies to better manage fiscal pressures resulting from economic and revenue volatility. From 2013 through 2016, Erford directed the project's work with state budget leaders, including technical assistance to develop and adopt policy solutions, and managed a team of researchers who identified and analyzed evidence-based policies to serve as models for states.

She previously worked as a researcher and advocate for state policies supporting low-income and working families at the North Carolina Budget and Tax Center, where her portfolio spanned K-12 finance, Medicaid, and a wide array of state economic development and tax issues. Before that, she served as a legislative fiscal analyst for the North Carolina General Assembly's

nonpartisan Fiscal Research Division and as a legislative analyst for the Illinois General Assembly's Office of the House Minority Leader.

Ms. Erford received a bachelor's degree in rhetoric from the University of Illinois and holds a master's degree in public administration from North Carolina State University.

For more information, please feel free to visit www.fredericksburgva.gov or call the City Manager's office at 540-372-1010.

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