

MEMORANDUM

TO: Timothy J. Baroody, City Manager
FROM: Michael J. Jones, Fire Chief
DATE: August 3, 2021 (for the August 10 Council Meeting)
SUBJECT: Adoption of Revised Motorola Service & Maintenance Contract

Issue:

Should the City adopt a revised Motorola Service & Maintenance Contract?

Recommendation:

Yes, the Public Safety staff recommends that City Council adopt the attached resolution approving the City of Fredericksburg agreement with Motorola Solutions on a revised Service & Maintenance Contract.

Fiscal Impact:

The annual cost of the agreement is as follows:

	9/1/2021 - 8/31/2022	9/1/2022– 8/31/2023	9/1/2023- 8/31/204	9/1/2024- 8/31/2025	9/1/2025- 8/31/2026	9/1/2026- 8/31/2027
Advanced Plus Service Package	\$106,665.39	\$109,920.02	\$114,031.03	\$117,581.12	\$121,289.20	\$125,162.64
SUI II	\$63,314.74	\$65,678.54	\$68,159.48	\$70,763.30	\$73,496.05	\$76,364.12
Total	\$169,980.13	\$175,598.56	\$182,190.51	\$188,344.42	\$194,785.25	\$201,526.76

Background:

In September of 2017, the City of Fredericksburg entered into an agreement with the County of Stafford to join their Public Safety Radio System as a member. At the same time we entered into an agreement with Motorola Solutions to have a Service and Maintenance agreement. The original Service & Maintenance Agreement was for a four-year period and expires on August 31, 2021.

Since the original contract we have had very good and timely service from Motorola Solutions in all aspects of the agreement.

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Public Safety staff wish to extend this service agreement for another term, this time for six years. This will match the end of the agreement that Stafford County currently has with Motorola. At the end of this agreement there may be an opportunity to explore one service agreement with Motorola for both localities.

The legal team from Motorola Solutions has worked diligently with both our City Attorney's Office and our Office of Information Technology to make sure that the interests of both parties are protected within this agreement. Both CAO and IT have approved this agreement for Public Safety.

Attachment: Resolution



MOTION:

**August 10, 2021
Regular Meeting
Resolution No. 21-**

SECOND:

RE: Authorizing the City Manager to Execute a Service and Maintenance Agreement for Public Safety Radios

ACTION: APPROVED: Ayes: 0; Nays: 0

In September of 2017, the City of Fredericksburg entered into an agreement with the County of Stafford to join their public safety radio system as a member. At that time, we entered into an agreement with Motorola Solutions, Inc., for a Service and Maintenance Agreement. The original Service and Maintenance Agreement was for a four-year period, and is expiring at the end of August 2021.

The staff of the Fredericksburg Fire Department has been working with Motorola Solutions, Inc. on a renewal of the Service and Maintenance Agreement, and presents an agreement for the upcoming six years. This contract will ensure timely and professional service on essential public safety radio equipment.

Therefore, the City Council hereby resolves that:

- the City Manager is authorized to execute a contract for Service and Maintenance with Motorola Solutions, Inc., for a total value of \$1,112,425.63 from September 2021 through August 2027, subject to appropriation in future fiscal years.

Votes:

Ayes:

Nays:

Absent from Vote:

Absent from Meeting:

Clerk's Certificate

I certify that I am Clerk of Council of the City of Fredericksburg, Virginia, and that the foregoing is a true copy of Resolution No. 21-, adopted at a meeting of the City Council held August 10, 2021, at which a quorum was present and voted.

**Tonya B. Lacey, MMC
Clerk of Council**